

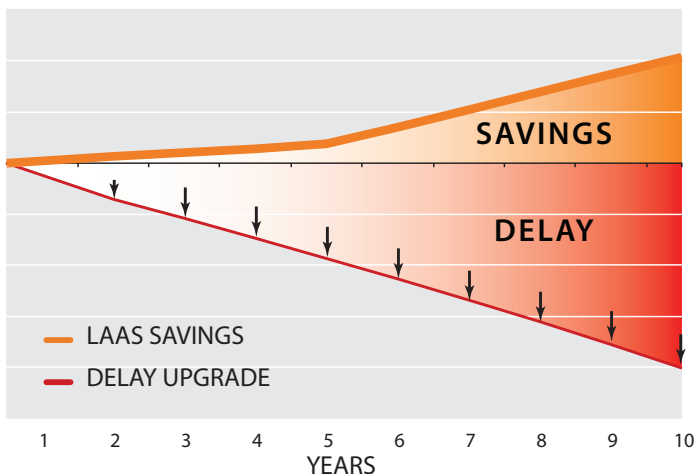
GENERATE POSITIVE CASH FLOW WITH AN UPGRADE TO LED

LUMENS AS A SUBSCRIPTION

Lumens as a Subscription (LAAS) is a Subscription Agreement that includes a new lumen supply system, installation, and maintenance for 10 Years.

FINANCIAL & OPERATIONAL ADVANTAGES

- The agreement is a SUBSCRIPTION AGREEMENT, an operating expense, and off balance sheet*.
- The monthly payment for the Subscription Agreement is funded by savings created from the energy, maintenance, and HVAC savings created by the LED lighting DELIVERING NEUTRAL TO POSITIVE CASH FLOW for most facilities.
- The opportunity to convert to purchase is available at each 12 month anniversary date.
- NO CAPITAL IS NEEDED UP FRONT.
- Facilities can get the operational and safety benefits of new lighting WITHOUT WAITING FOR CAPITAL APPROVAL in years to come.
- Companies are able to UPGRADE ALL FACILITIES because capital is not required.



OFF BALANCE SHEET*



SCOPE OF WORK

- New Lighting and Controls per Project Proposal
- Installation by an authorized, qualified & licensed contractor
- Full Maintenance over the Term including parts, labor, and lifts
- Warranty Administration
- *Optional: Measurement of Lighting Energy Consumption Prior to Installation and Verification of Proposed Savings after Installation*
- Recycling of Existing Lighting
- Aerial Lift Equipment
- System Design
- Project Management
- Rebate Administration
- Shipping

THREE END OF TERM OPTIONS

1. Start a New Subscription Agreement with the latest LED Technology
2. Extend Subscription Agreement for an additional term at a reduced monthly cost. The Extension can include upgrading, re-lamping, maintenance visits, service, and parts.
3. Customer takes over maintenance. Linmore Lighting Services will abandon the lumen supply system in place.

* Accounting treatment determined by customer tax and legal guidance.